



# Dental, Vision, and Hearing (DVH)

SunFire is excited to announce a new product line, DVH! These plans give you more flexibility to enhance beneficiary benefits.



## Dental, Vision, and Hearing Quoting

- DVH is available to clients of all age groups & their families.
- Benefits ranging from \$750 to \$10,000.
- Ready-to-sell (RTS) information is integrated into the DVH plan list when quoting.
- Ability to cross-sell DVH plans after a Medicare Supplement enrollment.

### Initial Carrier Launch With:

- NCD
- *April 2024*: Aetna
- *Coming soon*: Humana

**SunFire**

PLANS FOR 48110

- Medicare Advantage/Part D
- Part D
- Medicare Supplement
- Medicare Advantage
- Special Needs
- Hospital Indemnity
- Dental, Vision, Hearing

**▼ Dental Vision and Hearing \$1,000** **\$28.56**  
Monthly Plan Premium

Dental Vision Hearing

<b>Dental</b>	<b>Yearly plan max</b>	\$1000.00	<b>Vision</b>	<b>Exam coverage</b>	After deductible, covered at 60% year 1, 70% year 2, and 80% year 3 and after
	<b>Deductible</b>	\$100.00		<b>Materials max</b>	Up to \$200 during any two policy years
	<b>Preventative</b>	After deductible, covered at 60% year 1, 70% year 2, and 80% year 3 and after		<b>Waiting period</b>	6 months
	<b>Basic coverage</b>	After deductible, covered at 60% year 1, 70% year 2, and 80% year 3 and after	<b>Hearing</b>	<b>Exam coverage</b>	After deductible, covered at 60% year 1, 70% year 2, and 80% year 3 and after
	<b>Major coverage</b>	Covered at 60% after deductible		<b>Materials max</b>	Up to \$500 during any one policy year
	<b>Waiting period</b>	12 months for major coverage		<b>Waiting period</b>	12 months
	<b>Ortho</b>	No coverage			
	<b>Implants</b>	No coverage			

[Plan Links](#) [Enroll](#)

## Quote and Enroll DVH Plans:

- At the **end of a Medicare Supplement** enrollment. All applicant information entered on the MS form will be stored and populated on the DVH form.

The screenshot shows a web browser window with the SunFire logo in the top left. A 'Close' button is in the top left of the main content area. Below it, a white box displays 'SMITH, WELLS' followed by a green checkmark and the text 'Successful Submission'. Underneath is a greyed-out area. The next section is titled 'Recommended Plans' and includes the instruction 'Use current contact information to quote:'. There are two plan cards: one for 'PDP' starting at '\$18 a month' with a 'View plans' button, and one for 'DVH' starting at '\$12 a month' with 'View plans' and 'Add dependents' buttons. At the bottom, there is a 'Save as PDF' link and a greyed-out area.

- As a **standalone product**:

The screenshot shows a web browser window with the SunFire logo in the top left. The main content area is divided into two sections. The first section is titled 'Plan Information' and contains the instruction 'Please select the plan types to discuss with the customer:'. Below this are several buttons: 'MAPD', 'PD', 'Med Supp.', 'MA', 'Special Needs', 'HI', and 'Dental Vision Hearing', which is highlighted with a blue border. The second section is titled 'Plan Underwriting' and contains a 'Date of birth' field with a placeholder 'mm / dd / yyyy', a 'Gender' section with 'Male' and 'Female' buttons, and a question 'Do you need to add a spouse or children to this plan?' with 'Yes' and 'No' buttons. Below the question are two dashed boxes with 'Add a spouse' and 'Add a child' buttons.

# Dental, Vision, Hearing (DVH)



## Enrollment Carriers

CARRIER	PRODUCT TYPE	AVAILABLE STARTING
NCD by MetLife	Dental only	Available now
Aetna	Dental, Vision, Hearing	Q2 2024
Humana	Dental, Vision, Hearing Dental only Vision only	Q2 2024

## FAQs

### What's the DVH footprint?

DVH is available in all states except Washington (WA).  
The initial product offering will be available to individuals of all ages (0-100+) and their families.

### How do I access DHV plans?

Access DVH plans through Blaze and Blaze Connect when you have a DVH Ready-to-Sell (RTS) status. Your RTS status is based on your states license and appointment status with each Carrier. Carriers supply RTS files to SunFire daily.

### How do I combine a MS and DVH enrollment?

When you complete an MS enrollment, a DVH quote can be started from the MS success page along with PDP. Click the 'View plans' button to complete an enrollment for an individual or click the 'Add dependents' button to quote a family enrollment.

### Can I quote a standalone DVH enrollment?

Yes, DVH is available to be purchased on its own. You can access stand-alone DVH plans through the Blaze and Blaze Connect platforms.

### What carriers will be available at launch?

Aetna and NCD. Aetna's plans include benefits for dental, vision and hearing as a package with annual maximum benefits ranging from \$1,000 to \$5,000. NCD will initially offer dental benefits only with annual maximum benefits ranging from \$750 to \$10,000.

## When will more Carriers be available?

Humana DVH, Dental only and Vision only plans will be released in Q2. Additional Carriers and plans will be released throughout 2024.

## Carrier Brochures

### Aetna Protection Series

<https://mobile.aetna.com/appConfig/SSleAPP/Broker/Documents/DVH/AL/SSICLIDH04340AL.pdf>

### Aetna Protection Series Plus

<https://mobile.aetna.com/appConfig/SSleAPP/Broker/Documents/DVHPlus/AL/CLIDS06597.pdf>

### NCD by MetLife

#### Complete level

<https://drive.google.com/file/d/1SmtqklqTdCmfJ2HZolmFjkjDzh9k2UHz/view>

#### Essentials level

[https://drive.google.com/file/d/1uKQdgv5KWI\\_UO5IzcvRRMzdiHFigOJ2n/view](https://drive.google.com/file/d/1uKQdgv5KWI_UO5IzcvRRMzdiHFigOJ2n/view)

#### Value level

<https://drive.google.com/file/d/1dkTQSZlt1GA6-ofZ-HPSI2jllJJuZzx-/view>

### Humana Extend

#### 5000 level

<http://apps.humana.com/marketing/documents.asp?file=4554641>

#### 2500 level

<http://apps.humana.com/marketing/documents.asp?file=4554615>

#### 1250 level

<http://apps.humana.com/marketing/documents.asp?file=4552340>